

Cloud + Fintech = Compliance

Moving to the Cloud brings improved compliance & big cost savings

While many Fintech companies are successfully disrupting the financial services industry, traditional obstacles still need to be tackled to achieve **fast growth** and **meet financial regulation** and **compliance standards**.

Progressive companies are proactively meeting regulatory compliance by making the move to the cloud, using **cloud technology** to **manage their communications** and **meet all stringent financial regulations**, such as MiFID II, PCI DSS, FCA and SEC requirements.

*According to a Verizon Enterprises report, **80% of organisations** are still not fully PCI DSS compliant, leaving them open to hefty penalties, with fines for non-PCI DSS compliance ranging from **\$5,000-\$500,000**.*



Say hello to next-gen cloud business communications

With Solgari you get:



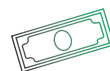
All communication requirements and unparalleled flexibility



Cyber security features including encryption and voice verification to safeguard data



Compliance with stringent financial regulations, such as MiFID II, PCI DSS, FCA and SEC requirements



All these capabilities at a fraction of the cost of traditional communications systems



We have a number of communication requirements including meeting FCA compliance and finally we are now able to access all these services on one cloud software platform through Solgari.

Paul Bateman, Head of IT, FINSA

Higher security, better flexibility, bigger cost savings

Solgari is the only global provider of **Cloud Telephony, Web Meeting, Cloud Contact Centre, IVR, Voice Verification** and Compliant **Call & Video Archiving** services through a **single, integrated cloud software platform**.

Solgari's **Cloud Call Archiving** service is used securely across the world by our customers to meet **compliance and regulation requirements** in the financial services industry and for general contact centre training and SLA delivery.

The Opportunity

- ✔ One Business – One Communications Suite
- ✔ A digital, multi-channel, integrated and regulatory compliant business communications solution
- ✔ Address all MiFID II, GDPR and PCI DSS compliance
- ✔ Handle all inbound and outbound communications globally
- ✔ Over 50% cost savings with a per user per month SaaS model vs multiple capital intensive providers
- ✔ Flexibility to pick and choose services as required, when & where
- ✔ All telephony, web meeting, contact centre, IVR, voice verification, call archiving & carrier requirements
- ✔ Integrate Business Communications with core IT and CRM
- ✔ Lower cost of Customer Acquisition through efficient identification, self-service, deep reporting capability
- ✔ Tier 1 voice and video communications quality

Tell us about your needs

Speak to one of our team to learn how Solgari can work for your business.

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